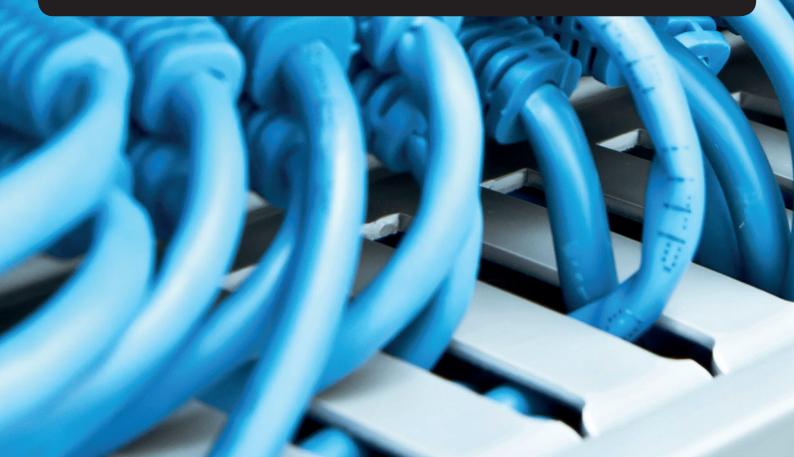
Excel Third Party Verification Pack

Excel is a world-class premium performing end-to-end infrastructure solution - designed, manufactured, supported and delivered - without compromise.

www.excel-networking.com





Introducing Excel

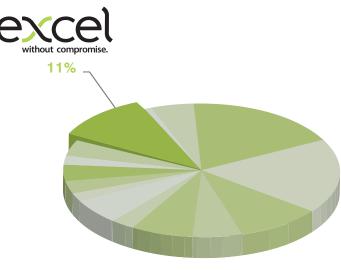
Excel is a world-class premium performing end-to-end infrastructure solution - designed, manufactured, supported and delivered - without compromise.

Excel offers one of the market's most comprehensive range of products, including:

- Category 5e U/UTP and F/UTP
- Category 6 U/UTP and F/UTP
- Category 6_A U/UTP, U/FTP and F/FTP
- Intelligent Infrastructure Management
- Multi and Singlemode optical fibre cabling systems
- Blown Fibre Optic Cabling Systems
- MTP high density pre-terminated fibre systems
- Voice cabling and accessories
- Wall and floor standing cabling cabinets
- Standard, Modular and Managed Power Distribution Units (PDU's)
- Server cabinets

Welcome to the Excel Third Party Verification Pack

Since its launch in 1997, Excel has enjoyed formidable growth. In the 2011 BSRIA market research report for the UK, Excel was listed as the number 3 structured cabling system by market share, in 2010. Excel is now sold in over 28 countries across EMEA with customers supported by Excel offices in the UK and Dubai.



Source: BSRIA 2011

The meteoric rise of the brand reflects a growing demand throughout EMEA for a reliable, standards compliant, readily available, structured cabling and rack system. Excel is able to deliver this mix as a result of strict European quality assurance and a growing base of distributors and integrators across EMEA, which combine to make the brand an increasingly viable option. With a focus on independent testing and a full 25 year product and application warranty, when installed by an Excel Partner, it's easy to see why this is the system of choice in many government, education and commercial installations.

What is Third Party Verification?

Third party verifications are an independent 'tick in the box', verifying either a product or a set of products' compliance with a particular standard.

Excel has invested in such test and verification programmes for over 10 years, working closely with laboratories such as Delta and 3P based in Denmark, and ETL in America.

What's the difference between Component and Channel verification?

Excel Category 6 and Category 6A systems are amongst a handful in the industry with both channel and component verification.

In both cases, products are provided to the laboratory for testing to ISO and EIA/TIA cabling standards. Within these standards documents are performance requirements for both a channel, as found in most cabling installations, and for the components, which make up these channels.

So, for example, a manufacturer can provide the lab with a number of individual components – cable, keystone, patch panel, patch cord – and request that these be tested in isolation against the requirements of the standard. This is component level certification.

Alternatively the manufacturer may provide a set of these components terminated in their factory to a 4 connector channel model as typically found in the field. A review of the market will show that a reasonable number of cabling system manufacturers can provide channel compliance certificates. Channel compliance is an easier certificate to gain, as manufacturers can 'tweak' the performance of certain components to compensate for poorer performance elsewhere in the channel. For example, a cable could be designed to perform well above the standard to compensate for a keystone jack that does not meet, or marginally meets the required specification.

With component certification there is no hiding place. Each product is tested to meet the standard and this really is the ultimate performance test for a manufacturer looking to promote third party verification as a key feature of its systems' performance and quality standards.

Who is Delta?

EC VERIFIED from Delta is the ultimate independent mark of global approval for cables and connecting hardware. It guarantees that the products approved by Delta as an independent third party testing laboratory have been tested to all international relevant standards in the most exacting way, under rigorous control, and with regular inspection of the manufacturer's production quality. Some of Europe's most experienced engineers and technicians work on the products in the best equipped modern laboratories. It stands for undisputed world-wide quality assurance.

Excel Third Party Verification

Standards compliance and system performance are core to the Excel brand values. To support this Excel works closely with third party test laboratories such as Delta, ETL, and 3P.

Please note that the majority of certificates are issued annually, our website has all the current and new certificates updated on a regular basis. Please visit www.excel-networking.com

Enclosed are copies of our current 3rd party verification, references for which are below:

Excel Category 6 Product Range			
Laboratory	Ref No	Compliance	
Delta	2011-169	Class E unscreened 4 connector channel	
Delta	2011-170	Class E unscreened 6 connector channel	
Delta	2011-173	Category 6 unscreened cable - LSOH	
Delta	2011-076	Category 6 unscreened patch leads - LSOH	
Delta	2011-174	Category 6 unscreened cable (U/UTP)	
Delta	2011-087	Category 6 screened angled keystone jack	
Delta	2011-224	Category 6 screened toolless keystone jack	
ETL	3187559CRT-001	Category 6 unscreened keystone jack outlet	
ETL	3188590CRT-001c	Category 6 unscreened keystone jack toolless	
Excel Category 6 _A Product Range			
Delta	2011-172	Class E _A screened 4 connector channel	
Delta	2011-027	Category 6 _A screened cable - LSOH	
Delta	2011-028	Category 6 _A dual screened cable - LSOH	
Delta	2010-262	Category 6 _A screened cable (U/FTP)	
Delta	2011-088	Category 6 _A screened toolless jack	
Delta	2011-140	Category 6 _A screened IDC jack and patch panel frame	
Delta	2011-171	Class E _A unscreened 4 connector channel	
Delta	2010-276	Category 6 _A unscreened cable (U/UTP)	
Delta	2011-236	Category 6 _A unscreened IDC jack and patch panel frame	

	We he	Ip ideas meet the real world
Compliance	Statement	No. 2010-029
Screened Connecting Har	rdware, Category 6A	
Company	Check - is the certificate issued in the name of th	a
Excel House Junction Six Industrial Park Electric Avenue	system you are purchasi	
Birmingham, B6 7JJ United Kingdom	s	<mark>heck</mark> - is the Part Code hown the part you are pur- hasing.
Product description Screened Category 6A RJ45 Keystone		-
Product identification 100-180		<mark>Check</mark> - has the product been tested to the current & relevant standards.
 ISO/IEC 11801 2nd edition:2002 FDAM ISO/IEC 11801 amendment 2 EN 50173:2007 ANSI/TIA-568-C.2, Cat. 6A Draft IEC 60603-7-51 (screened) (including all connecting hardware a 		AFEXT) parameters)
Technical report DELTA-N312549-01,rev.1, DANAK-19J	Manufacturer code	Certificate valid until 25 March 2011
This product has been tested by EC Cablin specified standards and "Terms and cono DQP231006. The testing included measurer in both measurement directions. The prod DELTA EC Cabling performs a quality audit product is performed on a sample basis onc	Jitions for use of the EC VERIFIED ment of NEXT with a compliant test plu uet takes part in a maintenance of c of the manufacturer's production and	marking on generic cabling products*, ig and calculation of all the 14 test cases ertification schedule, which implies that
	eck - Regular maintenance ure ongoing Third Party "C	
Emit But	Claude Videt	certificate valid
Test Manager	Project Manager	
DELTA		

















CERTIFICATE OF CONFORMANCE

This authorizes the application of the ETL Verified Mark shown below to the models described in the Product Description section when made in accordance with the conditions set forth in the Verification Agreement and Qualification Testing Report.

Certificate Number: 3187559CRT-001

Applicant:

Excel Excel House Junction Six Industrial Park, Electric Avenue Birmingham B6 7JJ, UK

Contact: Mr. Jason Rudge

Report No.: 3182869CRT-002a

Product Description:

Cat. 6 RJ45 connecting hardware, part number 100-011

Excel House Junction Six Industrial Park, Electric Avenue Birmingham B6 7JJ, UK

Manufacturer:

Excel

Mfg. Contact: Mr. Jason Rudge

The product has been tested and found to comply with the applicable electrical transmission characteristics specified in ANSL/TIA-568-B.2-1 Category 6.

This certificate, supported by your participation in the ETL Hardware Verification Program, is authorization to apply the ETL Verification Mark. Product package marking shall include: ETL Verified to: ANSI/TIA-568-B.2-1, Category 6 and the Sample Part Number. The ETL Verified Logo may also appear on the product.

Continuing compliance to this specification is monitored through production testing, quarterly inspections by Intertek at the production facility and random sample testing.

Date ETL Verified: 8/11/2009

Certificate Issued By: Kathy Heath, Program Administrator

Antoine Pelletier, Engineer

NOTE: This verification is part of the full test report(s) and should be read in conjunction with it.

This Verification is for the exclusive use of Intertek's Client and is provided pursuant to the agreement between Intertek and its Client. Intertek's responsibility and liability are limited to the terms and conditions of the agreement. Intertek assumes no liability to any party, other than to the Client in accordance with the agreement, for any loss, expense or damage occasioned by the use of this Verification. Only the Client is authorized to copy or distribute this Verification. Any use of the Intertek name or one of its marks for the sale or advertisement of the tested material, product or service must first be approved in writing by Intertek. The observations and test results referenced from this Verification are relevant only to the sample tested. This Verification by itself does not imply that the material, product, or service is or has ever been under an Intertek certification program.

Intertek 3933 US Route 11, Cortland, New York 13045 USA Phone Number: (800) 345-3851 or (607) 758-6641 Fax Number: (607) 758-6637



CERTIFICATE OF CONFORMANCE

This authorizes the application of the ETL Verified Mark shown below to the models described in the Product Description section when made in accordance with the conditions set forth in the Verification Agreement and Qualification Testing Report.

Certificate Number: 3188590CRT-001c

Manufacturer:

Birmingham B6 7JJ, UK

Mfg. Contact: Mr. Jason Rudge

Excel House

Excel

Applicant:

Excel Excel House Junction Six Industrial Park, Electric Avenue Birmingham B6 7JJ, UK

Contact: Mr. Jason Rudge

Report No.: 3180796CRT-001g

Product Description:

Category 6 Keystone Jack part number 100-211 and 100-212

The product has been tested and found to comply with the applicable electrical transmission characteristics specified in ANSI/TIA-568-B.2-1 Category 6.

This certificate, supported by your participation in the ETL Hardware Verification Program, is authorization to apply the ETL Verification Mark. Product package marking shall include: ETL Verified to: ANSI/TIA-568-B.2-1, Category 6 and the Sample Part Number. The ETL Verified Logo may also appear on the product.

Continuing compliance to this specification is monitored through production testing, quarterly inspections by Intertek at the production facility and random sample testing.

Date ETL Verified: 9/15/2009

Certificate Issued By: Kathy Heath, Program Administrator

Junction Six Industrial Park, Electric Avenue

Antoine Pelletier, Engineer

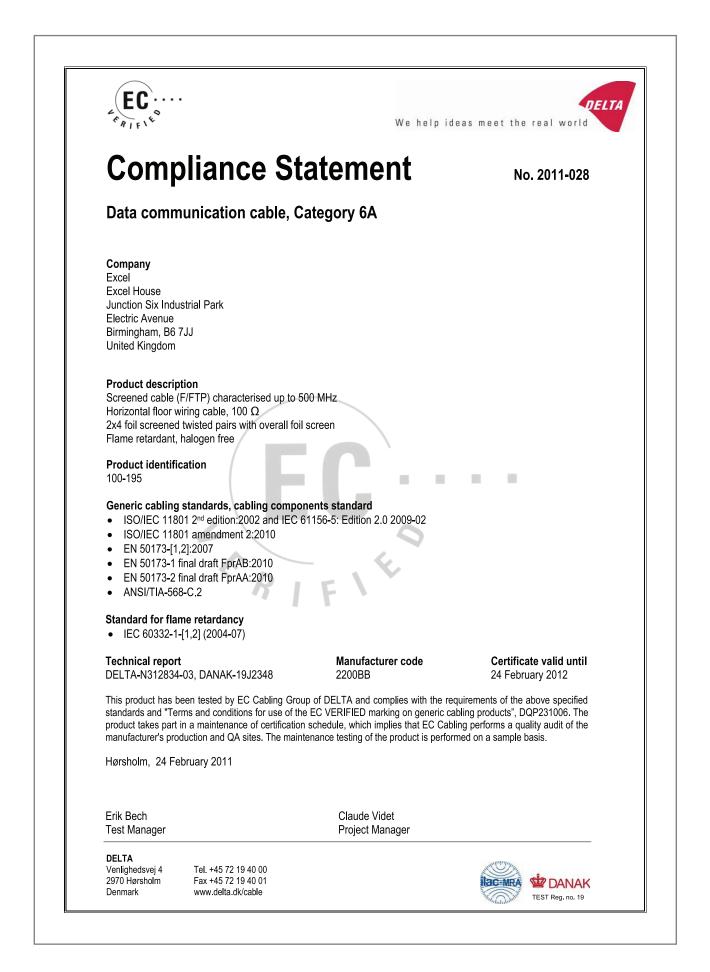
NOTE: This verification is part of the full test report(s) and should be read in conjunction with it.

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