



# Company Overview

Linxcom Ltd is a UK based Company that offers Network & Telecom end to end solutions.

We specialise in Fibre Optic passive and active components and focus on the latest technology to provide our customers with the best and cost effective solutions for their needs.

Linxcom was founded with a philosophy to be passionate about our customers' needs. This belief has enabled us to grow in short period of time. We still and will always keep up this concept in order to keep our partners happy and satisfied.

With 3 factories in the far East, strong partners around the world, quick term Fibre Optic manufacturing facility in the UK, Local offices in England, South Africa, USA, Dubai & China and Experienced multi lingual sales & account managers and highly skilled specialized engineers we pride ourselves on being close to you - our customers.

Every day we deliver to the world from China, UK and Dubai, which allows us to answer our customers in case of urgent needs as well as consolidating all products needed for single project. Our customers are free to choose the departure port or place and we arrange it for them.

We encourage open and effective communication and interaction from our customers. We innovate and create new solutions and products by listening to our customers and understanding their needs.

We recognize that innovation is the foundation of our business. We challenge ourselves to develop new and improved ideas for all that we do, and we encourage, expect and value creativity, openness to change, and fresh approaches.

The benefits of having a manufacturing capability in the heart of Europe include:

- o Faster deliveries
- o Late customization capabilities
- o More product variations

In Linxcom we honour the commitments we make, and take responsibility for all actions. We create an operating discipline of continuous improvement of our culture. Our brand name, Linxcom, is recognized and trusted around the world and is one of our most valuable assets. Our brand identity is the visual and verbal expression of who we are and what we stand for.

# Optical Fibre

**A**t Linxcom we offer the very best in Optical Fibre products; we are able to design and manufacture all of our cable, assemblies and passive components.

Linxcom offer a full range of cable featuring:

- OM1
- OM2
- OM3
- OS1

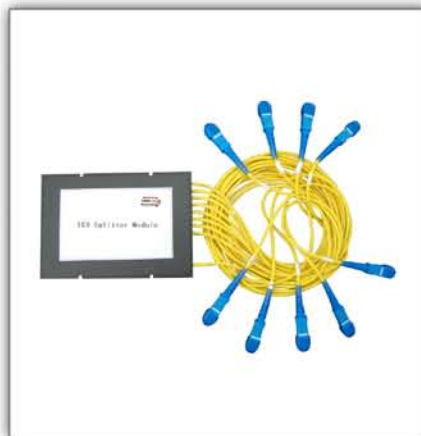
all available in bulk or cut to order.

Linxcom supply a full range of components to termination sites including zip cord, connectors and adaptors. We can also provide a vastrange of assembly products from pigtailed & patch cords to pre-terminated solutions.



Fibre is our number 1 speciality and we can assist clients with the design of speciality cables or manufacture cables of your own design.

The future for Fibre at Linxcom is not only high speed fibre for telecommunications but we are researching and developing fibre products for the home and medical environment. These are exciting times for Optical Fibre and its development into broader applications.



# Copper Solutions

**A**t Linxcom we supply a full range of solutions including copper cabling products for Category 6 and category 5e applications.

A full spectrum of connectivity products ensures we can be the best at servicing all our clients' needs.



Approved Linxcom Installer Training program is available for any installer who wishes to learn theory and practice of cable installation systems. If the installer shows they are fully qualified then no training is required.

25 year product warranty\*: this applies to Linxcom approved installer. The warranty will consist on replacing Linxcom components utilised in Linxcom qualified installation.



Both Linxcom CAT6 and CAT5e ranges offer;

- Products for both Shielded and Un-shielded applications
- High grade cable
- Variety of Patch Panel options
- Large variety of patch cords
- Connectivity choices, Keystone & PCB modules
- Outlets to suit many country standards worldwide
- Full conformity to industry standards and performance
- 3P certified Solutions

**Linxcom** partners manufacturing facilities that specialize in the fabrication of metal based products, all the enclosures and cable management systems are of our design and specification. This gives us an edge over competitors who purchase and resell pre-fabricated enclosures and panels under their own brand name. We are able to modify our designs efficiently to keep up with today's evolving market and ensure our product exceeds the needs of tomorrow's user.

Patch Panels are available in many combinations including both sliding and fixed versions, we can supply panels loaded to your requirements or in an unloaded condition, always with cable management kits, brackets and screws inclusive.

Wall mounted cabinets range from 6u to 27u heights, 19" as standard and available in 450, 550 & 600mm depths. Linxcom standardize on grey however black is available upon request.



Floor standing cabinets are produced to be aesthetically pleasing yet robust and still cost effective for the user. They are available from 18u to 47u heights 19" as standard ranging from 600 to 1000mm in depth. All our cabinets are inclusive of either 2 or 4 way fan trays for improved ventilation



PDU's for UK and EU territories are available upon request as well as a variety of cabinet accessories such as cable management bars, fan trays and shelves

# EnclosureSystems



# Test Equipment Tools & Consumables

## Test Equipment

Test & measurement equipment is becoming increasingly costly for the user however it is an essential purchase to ensure protocols are followed and to authenticate quality installations. There are so many options in the market place it can be very confusing. Linxcom have a simple yet essential range of equipment available. We are proud to offer quality equipment at cost effective prices that include;

- Light source & Power Metres
- Visual Fault Locators
- OTDR's
- Video Inspection Probes
- Handheld Inspection Scopes
- Fusion Splicer's

All our equipment can be supplied as part of kits or in single units and benefit from a variety of accessories & co-operating products as well as extended warranty.

## Tools & Consumables

Tooling and consumable product is a vital range of product, we ship a vast amount of these items out regularly, and we are trusted for our variety and quality. Industry applicable tooling to enable installations to be carried out quickly and effectively, Linxcom has something for every application from termination of fibre and copper to cable preparation and pulling.

Linxcom offer a variety of kits which are adaptable to your needs. As fibre is our speciality we complement our range with cost effective cleaning kits and consumables. Cleaning and inspection is one of the most important and discussed processes to installing and maintaining optical fibre networks. Our expertise has lead us to offer a comprehensive range of cleaning and inspection products available in kit form adaptable to application needs and as units for day to day replenishment.

# LinxcomService

At Linxcom we pride ourselves on the level of service and support we offer to our clients as a supplier we strongly believe that it is not simply about supplying quality product but that it is also about client care.

We are here to assist clients every step of the way, with production and our logistics hub set in the Far East, sales office in South Africa and HQ in the UK we are ready to effectively deal with any enquiry, sale and shipment.

Our logistic network allows Linxcom to consolidate a variety of product into one shipment and have it delivered to your doorstep directly from production, reducing the transit time and enabling us to meet tight deadlines and keep projects running smoothly.

Often clients who want to expand their product ranges are stepping into unknown territory we successfully give sound advice and product, give technical support and offer training and demonstrations to help develop the clients confidence. Linxcom never stop there, we continue to support by giving ongoing training, working with our partners to offer incentives and sales advice to ensure the product works for you.

Our marketing strategy involves targeting end users as well as the installer and distributor; this drives demand for the product to our clients.

We are able to support you with your client either as a representative of your company or as Linxcom. Your business is just as valuable to us as our own and we treat every client with the same level of service.

If our client is happy then we are happy.

We strive to be the best in our field and continuously satisfy our clients, we are and innovative and dynamic company and work towards building strong partnerships.



The Linxcom Team



